1. Is there an IncoTerm requirement for transportation?
   DDP. All relevant costs must be shown in Financial proposal.

2. Solar based power supplies are site specific. Are there more specific site locations that can be shared?
   
   For KZ use 1,300 kWh/kWp/Year.
   
   For UZ use 1,350 kWh/kWp/Year.

3. Should the power supply be mobile or fixed?
   
   Movable, that is, can be moved with adequate transport or easily disassembled into its main components and those transported with adequate means.

4. How many days of autonomy are required?
   
   Please research the cloudy days occurrence in the areas of the countries where you find the above specified solar generation and add 30% contingency.

5. Is cellular service available at all sites? Should we include satellite as an option?
   SATLINK option was requested in the RfP.

6. Define satisfactory completion and acceptance and of services and deliverables under payment terms section.
   Unit is operational, personnel trained, and data are transferred and received and shown by users with the tools or web access provided with the units.

7. Will initial data transfer from lidar units and commission report be satisfactory completion?
   Refer to previous comment.

8. Payment will then be net 45 days from this date?
   Payment terms for the awarded Subcontract Agreement shall be net forty-five (45) days after satisfactory completion and acceptance and of services and deliverables, after submission of invoice.

9. It is stated in the tender document that the unit must be certified under DNV GL stage 3 approved finance-grade data. Could you please confirm if the Lidar units should be provided with independent DNV GL verification/validation certificates against an IEC mast prior to delivery or should we include this as an optional extra?
   Model-Units equal to those to be supplied must have been certified stage 3 by DNV GL and validated under IEC by manufacturer’s initiative prior to supply. Individual certification of the specific units (serial numbers) to be supplied is to be quoted separately if they are not covered by the model-type certifications.

10. What is the current client expectations for the timeline for the contract and anticipated delivery time in country?
    For equipment delivery we expect no more than 90 days after contract signature.
    For service delivery we expect before the end of 2020, but due to virus derived restrictions this timing is only tentative.

11. We understand there are nationality restrictions on bidders. Do these apply only to the bidders or also to the source of materials (e.g. manufacturers of equipment)? Within accepted countries, is there any preference?
    Bidder’s contracting entity shall be legally registered in eligible country.
    Waivers or exemptions will be requested if the winning bidder does not meet the country eligibility criteria.
Further information can be found in https://www.govinfo.gov/content/pkg/CFR-2012-title22-vol1/pdf/CFR-2012-title22-vol1-part228.pdf.

12. Is there any possibility to negotiate on the payment terms?
   
   Alternative payment terms may be negotiated with the selected bidder once reasonable cause has been presented.